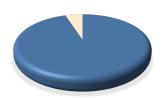


Home Services

Every month, 86% of Minnesota adults turn to **local newspapers** for the news, information and advertising that impact their lives



878,000 Minnesotans plan to shop for home services (HVAC, plumbing, pest control, etc.) in the next 12 months



95% of these potential shoppers are readers of **Minnesota newspapers**

57% of Consumers Turn to Print or Digital Advertising in Minnesota Newspapers When Deciding Which Brands, Products and Services to Buy





51% TV/TV websites



28% Social media



43%
Home delivered ads



30%

Radio/radio websites



24%
Magazines/magazine
websites



18% Other websites

80%

8 out of 10 Minnesota adults believe that "newspaper advertising is important"

Source: 2021 Minnesota Market Study conducted by Coda Ventures